

Customer Sales Consultants

Remuneration:	R4000 - R6000 per month market-related
Location:	Tonga
Education level:	Matric
Job level:	Student
Travel requirement:	Occasional
Type:	Permanent
Reference:	#IVM475
Company:	In Vision Marketing

Are you a people person with a passion for sales? We are currently seeking friendly and enthusiastic individuals to join our team as customer sales consultants. As a customer sales consultant, you will have the opportunity to showcase your exceptional sales skills and provide outstanding customer service to our valued clients. Whether you are assisting customers in-store or over the phone, your main goal will be to promote and sell our products while building strong relationships with our customers.

Responsibilities

- Engage with customers in a friendly and approachable manner to understand their needs and provide the best possible sales assistance.
- Demonstrate in-depth knowledge of our product offerings and communicate their features and benefits to customers.
- Conduct sales transactions accurately and efficiently, utilising our point-of-sale system.
- Proactively follow up with customers to ensure their satisfaction and to promote additional products or services.
- Meet and exceed monthly sales targets by actively seeking out sales opportunities and upselling whenever possible.
- Attend product training sessions to continuously improve product knowledge and sales techniques.
- Handle customer inquiries and complaints promptly and professionally, finding appropriate solutions to ensure customer satisfaction.

Requirements

- Previous experience in customer service and/or sales is preferred.
- Excellent communication and interpersonal skills, with the ability to build rapport with customers.
- Strong persuasive skills and a natural ability to close sales.
- Ability to work in a fast-paced environment and prioritise tasks effectively.
- Proficiency in using computers and other sales-related software.
- Availability to work flexible hours, including weekends and holidays.
- Proven problem-solving abilities and the ability to remain calm in difficult situations.
- Grade 12/N4 equivalent.
- Willing to travel.
- Willing to relocate.
- Good communication and interpersonal skills.
- Punctuality.
- Team work.
- Ability to work under pressure.

- Entrepreneurial spirit.
- Self-driven.
- Student mentality.
- Clear criminal record.

Posted on 22 Apr 09:34, Closing date 19 Jun

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