

# Direct Salesperson

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|----------------------------|--|
| <b>Remuneration:</b>       | R3000 - R6000 per month market-related |
| <b>Location:</b>           | Hazyview                               |
| <b>Education level:</b>    | Matric                                 |
| <b>Job level:</b>          | Student                                |
| <b>Travel requirement:</b> | Occasional                             |
| <b>Type:</b>               | Permanent                              |
| <b>Reference:</b>          | #CM124                                 |
| <b>Company:</b>            | In Vision Marketing                    |

Are you a motivated and outgoing individual with a passion for sales? We are seeking a Direct Salesperson to join our team and help drive our business forward. As a direct salesperson, you will have the opportunity to build relationships with potential customers and provide them with personalised solutions to meet their needs. With our comprehensive training program and a supportive team, you will have all the tools you need to succeed in this role. If you are ready to take on new challenges and make a big impact, we would love to hear from you!

## Responsibilities

- Develop and maintain a portfolio of potential customers
- Reach out to prospective clients through various channels, including cold calling, email, and social media
- Conduct sales presentations to showcase the features and benefits of our products or services
- Negotiate and close sales deals to meet or exceed targets
- Provide exceptional customer service by promptly addressing customer inquiries and concerns
- Collaborate with cross-functional teams to ensure smooth execution of sales strategies
- Participate in industry events and conferences to expand your network and generate leads

## Requirements

- Proven experience in direct sales or a similar role
- Strong communication and interpersonal skills
- Ability to effectively present and demonstrate products or services
- Excellent negotiation and closing skills
- Results-driven mindset with a track record of meeting or exceeding sales targets
- Self-motivated and able to work independently
- Highly organised with the ability to prioritise tasks and manage time effectively
- Bachelor's degree in Business or a related field is preferred but not required

Posted on 26 Apr 09:54, Closing date 25 Jun

## Apply

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