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Motorcycle Sales Executive

Location:Johannesburg NorthReference:#CAW005558/NTCompany:SydSen Recruit

Are you passionate about motorcycles and skilled in sales? Our client is in search of an energetic and driven individual to join their team as a motorcycle sales executive at their bustling dealership in JHB North, Gauteng.

If you're eager to transform your love for motorcycles into a fulfilling career, this opportunity is for you!

Minimum requirements:

- · Grade 12 qualification or equivalent
- · A tertiary qualification in sales/marketing is advantageous
- · Clean criminal record
- · Valid vehicle and motorbike driver's licence, with reliable transport
- At least two years of motorcycle sales experience in the automotive industry is preferred
- Proficient verbal and written communication skills in English
- Computer literacy

Responsibilities:

- · Maximise sales while ensuring profitability and customer satisfaction meet monthly objectives and targets
- · Identify and cultivate new customer relationships while nurturing existing ones
- · Present vehicle features and personalised benefits effectively
- · Address customer inquiries and overcome objections professionally
- Ensure smooth motorcycle handovers to customers
- Maintain availability of demonstration motorcycles and complete all sales documentation accurately
- · Participate in weekly sales meetings and attend relevant training sessions
- Undertake any ad hoc administrative tasks or other responsibilities as required by management

If you're ready to ride into a dynamic sales role within the motorcycle industry, don't miss out on this opportunity! Apply now to join our team and fuel your career aspirations.

Please note only candidates with the required experience will be contacted and considered. If you are not contacted within 14 days, kindly consider your application unsuccessful.

Apply now!

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Posted on 08 May 09:08, Closing date 7 Jun

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See also: Sales Representative, Sales Consultant, Sales Assistant, Sales Agent, Sales Executive, Sales Person, Sales Rep, Vehicle Sales Cadet, Sales and Marketing Consultant, Sales and Marketing

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