

# Sales Executives

<b>Remuneration:</b>	basic plus commission
<b>Location:</b>	Cape Town
<b>Education level:</b>	Matric
<b>Job level:</b>	Mid
<b>Type:</b>	Permanent
<b>Reference:</b>	#SALES
<b>Company:</b>	<a href="#">Topco Media</a>

Are you a sales superstar with a passion for B2B media? Ready to take your career to the next level? Topco Media, a leader in the industry, is looking for you!

## About us:

Topco Media is a renowned name in the world of B2B media, known for its innovation and excellence. We specialise in delivering cutting-edge solutions to empower businesses and industry leaders.

## The role:

As a B2B media salesperson at Topco Media, you will:

- Forge valuable relationships with business leaders and decision-makers.
- Craft and present bespoke media solutions that drive results.
- Collaborate with a talented team of professionals.
- Thrive in a dynamic, performance-driven environment.
- Achieve and surpass sales targets while enjoying competitive compensation.

We're on the lookout for individuals who:

- Have a deep interest in B2B media and a keen understanding of the industry.
- Exhibit exceptional communication and negotiation skills.
- Flourish in a high-paced, results-oriented atmosphere.
- Are self-motivated, goal-driven, passionate and determined.
- Advantage: general knowledge of technology, digital transformation and it's impact on business and society
- Bring previous sales experience (media sales experience is a plus).

**Cape Town based candidates will take preference.**

**How to apply:** Send your resume to [emlyn.dunn@topco.co.za](mailto:emlyn.dunn@topco.co.za)

Posted on 04 Apr 08:25, Closing date 3 Jun

## Apply

Emlyn Dunn  
[emlyn.dunn@topco.co.za](mailto:emlyn.dunn@topco.co.za)  
086 000 9590

## Or apply with your Biz CV

Create your CV once, and thereafter you can apply to this ad and future job ads easily.

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