

Retail Sales Consultant

Remuneration:	R3000 - R6000 per month market-related
Location:	Nkomazi
Education level:	Matric
Job level:	Student
Travel requirement:	Occasional
Type:	Permanent
Reference:	#IVM479
Company:	In Vision Marketing

Are you a dynamic and customer-focused individual who enjoys working in a fast-paced retail environment? We are currently seeking a retail sales consultant to join our team. As a retail sales consultant, you will be responsible for providing exceptional customer service and maximising sales opportunities. Your friendly and approachable demeanor will make a lasting impression on customers, ensuring they have a positive shopping experience. If you are passionate about sales and enjoy interacting with customers, then this is the perfect opportunity for you!

Responsibilities

- Greet customers and assist with their inquiries or requests in a friendly and professional manner.
- Provide personalised product recommendations and demonstrate in-depth knowledge of our products and services.
- Identify customer needs and suggest appropriate solutions to achieve their shopping goals.
- Actively listen to customers to understand their preferences and offer exceptional customer service throughout their shopping experience.
- Meet and exceed sales targets by utilizing effective sales techniques and providing value-added solutions to customers.
- Process sales transactions accurately and efficiently while maintaining a high level of professionalism.
- Collaborate with colleagues to ensure a seamless customer experience during busy periods and special events.

Requirements

- Minimum of one year of experience in a sales role, preferably in a retail environment.
- Excellent interpersonal and communication skills with the ability to build rapport with customers.
- Strong product knowledge and familiarity with current industry trends.
- Proven track record of meeting or exceeding sales targets.
- Ability to work a flexible schedule, including evenings, weekends, and holidays.
- Strong attention to detail and ability to multitask in a fast-paced environment.
- Basic computer skills and experience with point-of-sale systems.
- Grade 12/N4 equivalent.
- Willing to travel.
- Willing to relocate.
- Good communication and interpersonal skills.
- Punctuality.
- Team work.
- Ability to work under pressure.
- Entrepreneurial spirit.

- Self-driven.
- Student mentality.
- Clear criminal record.

Posted on 22 Apr 10:08, Closing date 19 Jun

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