

Knight Frank SA appoints Nick Gaertner as new director

Nick Gaertner has joined real estate company Knight Frank - he is its youngest director South Africa. He holds a BSc in Property Studies from the University of Cape Town (UCT) and has managed his own import and distribution company.



Nick Gaertner, director, Knight Frank SA

The millennial's directorship break came quicker than even he could have anticipated, leapfrogging his personal goals for success within 10 years down to just 10 months within Cape Town's property market.

"Knight Frank is one of the most recognised real estate companies in the world and yet still within early development stages in South Africa. The Knight Frank team believed in me and success came quicker than I have anticipated, so it is both exciting and stimulating. It's been a difficult market recently and we will be implementing new ideas, methodology and fresh ways of thinking. I would like to position Knight Frank as the preferred real estate company, firstly within Cape Town, but ultimately throughout South Africa, by delivering a superior and unique client experience," commented Gaertner.

Fresh style

Welcoming Gaertner into the Knight Frank fold, director Susan Turner said: "As a young leader, Nick's energy brings a fresh style of communications between me and counterpart director Anne Porter. Having shown his confidence in the brand, he is receptive to feedback and focused on results

that match with our global standards in a competitive market. He is certainly assisting us to stretch our goals while remaining adaptable to local market shifts."

With a clear vision focused on the near future, Gaertner concludes, "The biggest contributor to my successes is a positive mental attitude, paired with the fact that I've chosen an industry that I'm passionate about."

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