

Microsoft 2019 Partner of the Year Awards winners announced

Microsoft South Africa has announced the winners and finalists of the Microsoft 2019 Partner of the Year Awards, with Accenture walking away with the coveted title of Managing Director's Partner of the Year.



The annual awards recognise Microsoft South Africa partners that are demonstrating excellence in innovation and implementation of customer solutions based on Microsoft technology.

"The Microsoft Partner of the Year Awards represent the best and most forward-thinking innovators coming out of our amazing partner community here in South Africa. Every year I'm amazed by the creativity, dedication, and skill our partners demonstrate in building new solutions for customers on the Microsoft platform. And this year is no different. Our partners have delivered a true "master class" on how to bring technology to life and bring real-world, bottom-line value to customers, not just locally, but globally too. Congratulations to each and every partner" says Lionel Moyal, commercial partner director of Microsoft South Africa.

Speaking at the announcement, Moyal drew attention to the fact that thanks to the Fourth Industrial Revolution, business is rapidly changing, and how it's critical that we use technology to develop smart solutions to drive digital transformation and unlock better value for customers. Talking to the future of work and other key opportunities through which customers' success can be enabled, Moyal made mention of the power of Microsoft Teams and the Power Platform.

"We're at a tipping point here, and you, our partners, can help customers become digitally empowered, and forward-focussed employers and employees, by encouraging adoption," he said.

"We are honoured to have received the MD Award from Microsoft South Africa. It bears testament to our efforts to localise the launch of our global Accenture Microsoft Business Group in South Africa and look forward to growing our partnership while we pivot our customers to the "new"," says Joel Chacko, Associate Director for Accenture Microsoft Business Group in Africa.

Moyal assured the partners that Microsoft will continue to invest in and grow the services in the local datacentres, while skills development remains a key priority for the organisation.

"In our industry, partnership is everything," says Moyal. "Thanks to your work, together we can support organisations and businesses to thrive in this Fourth Industrial Revolution," he concluded.

Partner of the Year award winners

Managing Director's Partner of the Year	Accenture
Application Development Innovation Partner of the Year	Tangent Solutions
Artificial Intelligence Partner of the Year	Mint Group
Azure Consumed Revenue of the Year	BUI
Best Go-To-Warket Execution Partner of the Year	Mint Group
Business Applications ERP Partner of the Year	Altron Karabina
Cloud CRM Partner of the Year	Mint Group
Cloud Platform Partner of the Year	BUI
Consumer and Retail Distributor of the Year	Tarsus Technology
Data and Analytics Partner of the Year	Atron Karabina
Emerging Partner of the Year	Phulukisa Health Solutions
Industry Vertical Solution Partner of the Year	Nebula
IP Co-Sell Impact partner of the Year	Citrix
ISV Partner of the Year	loT.nxt
Licence Solution Provider (LSP) of the Year	First Technology
Modern Workplace Partner of the Year	Altron Karabina
OEMPartner of the Year	Mustek
Open Source Partner of the Year	Tangent Solutions
Retail Partner of the Year	Makro
Security Partner of the Year	BUI
Services Partner of the Year	BUI
Software Asset Management (SAM) Partner of the Year	Vantage Systems SA
Top CSP Indirect Provider of the Year	Tarsus on Demand
Top CSP Reseller of the Year	First Technology
Top Customer Adds Award Partner of the Year	Ascent Technology