

Pula and Can!Do do it together

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Pula Capital Partners, LRMG's investment arm, is pleased to announce a strategic investment and partnership with Can!Do Consulting.



Can!Do designs and delivers change management communication and training solutions for large-scale business transformation projects that significantly increase user adoption of systems, processes and procedures. Can!do's solutions enable organisations to mitigate risks and maximise performance as they transform their processes, procedures and systems. Through effective communication and innovative training solutions they equip users with high levels of proficiency in new Cloud-Based systems and processes.

CEO of LRMG, Ricky Robinson, was quick to point out that "Can!do's professionalism, culture and focus on process, people and development is complementary to our market offering, enabling us to raise and enhance our value proposition for clients." Robinson adds, "As a women-owned organisation, Can!do brings both a new perspective and a fresh approach, and is in line with LRMG's commitment to support and promote women empowerment."

Ivanna Granelli, Can!do's CEO, stated, "Aligned to our planned future growth and our commitment to increasing our B-BBEE shareholding and more importantly taking our business to the next level, we undertook a rigorous process of evaluating the synergies and culture fit of our organisations. Partnering with Pula was a big decision driven by our belief that collectively we can raise the performance of both our clients and in turn facilitate expansion."

Pula delivers a highly innovative approach and value proposition to apply support, knowledge and networks to help grow the companies they invest in.

Over the previous year Pula's ventures in KPI Management Solutions, Game On Performance Solutions and BizWize have positioned LRMG for substantial growth.

About LRMG

LRMG aligns people and environments to optimal performance through a unique understanding of the connected

mechanisms and contexts that drive positive people and organisational outcomes. It has been delivering performance solutions that result in a measurable impact since 1997, and its solutions continue to to address the capacity, competence and capability its clients will need tomorrow. LRMG has offices in Johannesburg, Cape Town, Kenya and Mauritius and representation in another 18 African territories. Its homepage is: www.lrmg.co.za.

About Pula Capital Partners

Pula Capital Partners is a black-owned private equity partner that invests in companies seeking a Black Economic Empowerment shareholder. It is a subsidiary of LRMG and its value proposition sits squarely with leveraging the value that LRMG has to offer investees. Pula Capital's mission is to grow companies not only through B-BBEE, but also by integrating companies into LRMG's broad client base, whilst supporting their sales efforts and business development into the broader market. For more information, visit <u>www.pulapartners.co.za</u>.

About Can!Do

Established 20 years ago, Can!do Consulting designs and implements solutions that equip employees with the skills, knowledge and motivation to confidently use systems and processes to their full potential, and in so doing, drive user adoption by embedding business processes which raise business performance. Using a range of on-the-job performance support toolkits, innovative In-Application Support solutions, blended learning materials, self-directed and facilitated learning interventions, Can!do empowers users to carry out their daily tasks capably and confidently from the first day a new system goes live. For more information, visit <u>www.cando.co.za</u>.

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