

Big boost for chemical services company

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Massive Quantum set to expand from 2020



Massive Quantum's vibrant team

Edge Growth is excited to announce a partnership with entrepreneurial company Massive Quantum which procures and supplies raw chemical materials and engineering products to South Africa and its neighbouring states.

The working capital injection from the Coca-Cola Beverages South Africa (CCBSA) SME Fund, managed by Edge Growth's Edge Action Fund, an enterprise and supplier development fund, comes with support mechanisms including mentorship and access to markets through corporate supply chains.

"The technical depth and operational excellence in Massive Quantum are key pillars to a successful pivot and expansion in service offering," says Vuyiswa Nzimande, Edge Growth Lead Deal Maker. *"We believe the company is ready to move along the chemical and engineering value chain and make a notable mark on other niche markets."*

Massive Quantum (Pty) Ltd is a Level 1 B-BBEE, 100% black-owned and 51% black women-owned, South African-based company, established in November 2012 to fulfill the production requirements of various industries in South Africa and its neighbouring states. The company has quickly scaled and is able to source, procure and supply any chemical raw materials, minerals, and engineering products/instruments that comply with the stringent quality, consistency and timeous requirements of their clients. They ensure that all products are locally sourced and conform to international standards in terms of consistency, quality and timeous delivery of goods and services. The timing of this investment is good news for their expansion plans.



Chantal Winnaar – CEO of Massive Quantum

Massive Quantum has a proven service track record and their highly driven, mostly youth-led management team has potential for rapid growth over the medium to long term. The

company uses skills transfer as an anchor for their expansion plans, which aligns with Edge Growth's focus on tangibly creating social impact with each investment.

“As an SME we are always looking for ways to grow and expand, and were fortunate enough to obtain a loan from the Edge Action Fund which will be utilised to increase market share for activated carbon supply and servicing, growing our market presence in the Western Cape and Gauteng region, and increasing our staff complement as well as developing a team in Gauteng,” says Chantal Winnaar, CEO of Massive Quantum. *“We are delighted to have Edge Growth as part of our growth journey.”*

Massive Quantum strongly believes in education as the main route to improving economic conditions in South Africa and actively recruits students from disadvantaged backgrounds. Key to their selection process is identifying individuals who display a burning desire to improve their standards of living as well as that of their communities.

With the support of their clients and the CCBSA SME Fund, Massive Quantum hopes to recruit another 10 students over the next three years in order to carry out their growth plans. With a vibrant team on board and greater access to markets, Massive Quantum is set for massive next-level growth and scalability.

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