

# Getting frank about the relevance of marketing and CEO buy-in

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The Nedbank Integrated Marketing Conference (IMC) is known for its hard-hitting and insightful content. Trademarked as 'Marketing is Business', a key aim of the conference is to enable marketing's seat at the boardroom table. This year, on 29 July 2022, the Nedbank IMC will take the boardroom table to marketing, when Hollard Insurance's chief executive officer and chief marketing officer take part in a frank 'fireside chat' about the relevance of marketing.



Saks Ntombela, Hollard Insurance Group CEO



Heidi Brauer, Hollard Insurance Group CMO

Dale Hefer, CEO of the Nedbank IMC, says a facilitated discussion at last year's conference between Mike Brown, CEO of Nedbank Group Limited, and Khensani Nobanda, Group executive of Marketing and Corporate Affairs, was immensely popular according to conference feedback. This year, a similar discussion will take place between Saks Ntombela, Hollard Insurance's Group CEO and their CMO, Heidi Brauer.

CEOs around the world are starting to champion marketing's mission and growth agenda. Research findings from global consulting firm McKinsey show that marketing is no longer viewed merely as a support function. The research suggests that the bonds a CMO forms with other members of the C-suite are crucial to developing marketing-driven growth. The Nedbank IMC aims to foster and strengthen these bonds.

This year Nedbank IMC delegates will hear – from the source as it were – C-suite views on the relevance of marketing. Heidi says, “The conversation that Saks and I will be having allows everyone to be a ‘fly on the wall’. After almost 10 years of working together, five of which have been in the CMO-CEO relationship, we are comfortable enough not only to talk frankly about the things that are required to produce relevant marketing work, but also to confront those issues that can create obstacles.”

“We anticipate that insights gained from the discussion will provide invaluable signposts on our path towards robust, cross-functional collaboration,” concludes Dale.

Virtual tickets: R1,999 (excluding VAT).

Group discounts are available.

Book now at [imcconference.com](https://imcconference.com).

Nedbank IMC 2022 bursaries are available at [imcconference.com/imc-bursaries/](https://imcconference.com/imc-bursaries/)

## About the Nedbank IMC

In 2021 a total of 1,300 delegates from 14 countries around the world watched the live virtual conference. Since its launch in 2019, the Nedbank IMC has become known for its no-sales-pitch, one-stream, one-day format and galaxy of renowned and specialist speakers.

Importantly, the conference is committed to presenting the business case for marketing, driven through the determination to secure marketing's seat at the boardroom table.

The Nedbank IMC is presented in association with the Marketing Association of South Africa (Masa), with chartered marketers receiving Continuous Professional Development (CPD) points for attending.

The conference is endorsed by the Interactive Advertising Bureau of South Africa.

° **Global creative leader Matthew Bull to present an in-person keynote at Nedbank IMC** 11 Apr 2024

° **Helping marketers drive more humanised growth at the Nedbank IMC 2024** 22 Mar 2024

° **Africa's biggest marketing conference opens bookings** 13 Feb 2024

° **Marketing UpClose&Personal: Insights and reflections from the Nedbank IMC 2023 Conference** 31 Oct 2023

° **World-class content lauded at Nedbank IMC 2023** 21 Sep 2023



### IMC Conference

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Any marketing person irrespective of role, level or discipline needs to attend this conference.

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