

Introducer to Investment Products

Remuneration:	\$2000 - \$4000 per month negotiable depending on experience
Location:	Johannesburg
Remote work:	Only remote work
Education level:	Degree
Job level:	Management (Snr - Executive, 5+ yrs)
Job policy:	Employment Equity position
Type:	Permanent

Responsibilities:

- Client base formation and management: Proactively build and maintain a robust client base through targeted outreach and relationship-building efforts.
- Product sales: Drive sales of the company's diverse range of investment products by effectively communicating their value propositions and benefits to prospective clients
- Consultation services: Provide comprehensive and personalized consultations to clients, guiding them on the optimal usage of investment products to meet their financial goals.
- Market research: Stay abreast of current market trends and developments in investment products, conducting thorough research to inform strategic decision-making.

Requirements:

- Sales and consulting experience: Previous experience in sales and consulting within the investment sector is highly desirable, although candidates with a strong interest in finance and a willingness to learn will also be considered.
- Drive for results: Demonstrated ability to set and achieve ambitious goals, coupled with a relentless drive for success.
- Communication and Persuasion: Exceptional interpersonal skills with the ability to effectively communicate complex concepts and persuade clients
- Organisational skills: Strong self-organisation and time management abilities, coupled with a high level of accountability and responsibility.
- Forex knowledge (preferred): Proficiency in Forex trading or a keen willingness to learn and work within a Forex company.

Remuneration: USD 2,000 - 4,000

We offer:

- Competitive compensation: Attractive salary package with performance-based bonuses for achieving and exceeding targets.
- Professional growth: Opportunities for ongoing professional development and career advancement within a dynamic and growing organisation.
- Supportive environment: Join a friendly and collaborative team dedicated to helping you succeed in your role.
- Flexible work arrangements: Enjoy the flexibility of remote work options and flexible working hours to accommodate your lifestyle and commitments.

If you are ready to take the next step in your career and thrive in a fast-paced and rewarding environment, we encourage

you to apply for the introduction to investment products specialist position today. Join us in shaping the future of finance and empowering clients to achieve their financial aspirations.

Posted on 15 Mar 08:53, Closing date 13 May

Apply by email

John HR

hr.sar@ib.instatrade.org

Or apply with your Biz CV

Create your CV once, and thereafter you can apply to this ad and future job ads easily.

Apply

For more, visit: <https://www.bizcommunity.com>