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Sales Account Executive

Remuneration: basic plus commission

Location: Somerset East

Remote work: Remote work allowed optional

Education level:DegreeJob level:MidOwn transport required:Yes

Type: Permanent Company: Piehole.TV

New business and sales executive

Piehole.TV creates animated marketing videos for international clients. We live by the following company values:

Have fun

Kickass

Be kind

If these values ring true with you, read on. We need a passionate and results-focussed salesperson to be a part of the company's growth. You will play a crucial role in prospecting, nurturing leads, and closing deals with potential clients.

Responsibilities:

- · Responding to sales enquiries
- · Making sales calls
- · Build and maintain strong relationships with clients
- · Quoting and preparing proposals for clients
- · Outreach to new potential clients
- · Onboarding of clients
- · Account management for clients and check-ins during the process

Requirements:

- · University degree or diploma
- · Proven track record in sales or similar field
- Background in tech or creative field will be a benefit
- Flexibility to work across different time zones, accommodating client meetings and calls as needed
- · Demonstrated resilience and adaptability in fast-paced and changing environments

Remuneration package to consist of basic salary plus performance incentive

Please send cover letter and CV to careers@piehole.tv

Company Description

We make animated explainer videos!

Apply by email

Roslynne careers@piehole.tv

Or apply with your Biz CV

Create your CV once, and thereafter you can apply to this ad and future job ads easily.



See also: Sales Consultant, Sales Representative, Sales Assistant, Sales Agent, Sales Executive, Manager, Sales Manager, Account Manager, Sales Person, Sales Rep

For more, visit: https://www.bizcommunity.com