

Delivery Director

Remuneration:	negotiable cost-to-company
Benefits:	Included in CTC
Location:	Sandton, Bryanston
Remote work:	Some remote work allowed
Job level:	Senior
Own transport required:	Yes
Travel requirement:	Occasional
Job policy:	Employment Equity position
Type:	Permanent
Reference:	#BOOMDELIVERY24
Company:	Boomtown

Boomtown's Delivery sits at the heart of our transformation into a modern, efficient, and effective agency.

As head of delivery, you are a strategic leader and trusted advisor who drives the art of making:

- From client brief to post-mortem, you grease the wheels, maximise efficiencies, and weed out operational inefficiencies throughout Boomtown's largest accounts and the entire group of agencies.
- You partner with client servicing to deliver operational discipline and delivery excellence, speed to market, bottom-line growth, resource optimisation, and profitability management for their clients.
- You analyse, solve, and present viable new processes/solutions that lead to client growth by collaborating with and drawing on the expertise of Boomtown's vast resources and capabilities. You advise and partner with senior clients and agency leaders.
- You champion and deliver flawless creative execution, time and again. You are an agile, results-oriented leader who inspires others to perform with excellence and act courageously.
- You will partner with the MD and department heads to help achieve margin targets through a combination of executional prowess and commercial competency.

To succeed in this role, you need to:

- Review the agency's way of working, procedures, and systems to put recommendations and ways of working in place.
- Evaluate project management structure and advise and deliver a 'fit for purpose' structure across all markets in the most efficient way.
- Reduce scope creep across the group's key clients.
- Review the time sheets system and work on improving completion % and accuracy of data.
- Provide oversight of all resource allocation against client deliverables, provide guidance on SOW development and tracking, client and internal performance metrics reporting for the group.
- Annually provide a full calendar of client activity and resource allocations to identify bottlenecks, downtime and plan effectively ahead of time.
- Manage and coordinate freelancers if and when required.
- Maintain a deep understanding of client business needs and ensure heavy interface with creative, strategy, and production teams.

- Work with client leads to ensure right resource allocation and management on any given client program/project.
- Understand Boomtown's portfolio of offerings and tools and activate them on complex client business challenges as needed.
- Demonstrate strong cross-capability and cross-functional collaborations skills with internal agency team and key external partners, including your account's commercial partner and all internal studios.
- Work with the MD on Boomtown and client's profitability and margin improvement plans.

Company Description

Our cultural roots and deep, on-the-ground market immersion ensures we deliver relevant creative solutions, understanding the people who make up South Africa's main market and connecting your brand with their hearts and buying behaviours.

Our strength lies in positioning global brands into Africa, as well as taking South African brands to the broader African market. We do this by creating standout brand presence through a deep on-the-ground cultural connection to the right market and its local catalysts.

At Boomtown, we see the power of people. Our people are the most valuable part of our business. They are insightful, world-class, creative, multidisciplinary, authentic, and professional. We see all that they can be and endeavor to provide the best environment for them to thrive in.

See yourself fitting in?

Get in touch.

Posted on 23 Apr 10:30, Closing date 22 Jun

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careers
careers@boomtown.co.za

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Create your CV once, and thereafter you can apply to this ad and future job ads easily.

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