

# Beyond signs deal with Dulas for smart fridge monitoring with embedded remote temperature monitoring

Issued by [Beyond](#)

17 May 2022

***Dulas goes Beyond - South African IoT company signs OEM deal with British vaccine fridge manufacturer to release new off-grid smart-fridges with embedded remote temperature monitoring.***



Beyond and Dulas are pleased to announce a new OEM deal which sees Beyond's remote temperature monitoring device integrated into Dulas' range of Solar Direct Drive (SDD) vaccine refrigerators at the factory.

Dulas and Beyond are both well-established players in the global vaccine distribution market. By combining their respective technologies, end-users will no longer need to purchase and field-install the vaccines fridges and remote temperature monitoring devices separately. This saves time, money and ultimately leads to a more efficient, effective, and sustainable cold chain.

*"Everybody wins!" says Ian Lester, CEO of Beyond. "By working closely with Dulas we gain a new and exciting channel to market with a respected pioneer in off-grid vaccine cold chain distribution. We bring a class-leading remote cold chain monitoring solution with active deployments in over 100 countries, meaning the instant a Dulas fridge gets turned on, it's immediately online. For the end-users, this significantly lowers the barrier to entry, helping them to build and expand smarter, more efficient vaccine cold chains at a lower cost and with much less hassle."*

*"We are delighted to be partnering with Beyond," says Dulas managing director Ruth Chapman about the relationship. "Having their unique and proven cold chain equipment monitoring solution as an integral component of our offering will give our clients complete peace of mind. She went on to say, "this collaboration is another example of our commitment to developing future-proof renewable energy cold chain solutions for our clients. We believe the relationship is a logical evolution of our two technologies."*

Lester continues to say, *"Soon, we believe cold chains will be seen less as a fleet of physical assets and more as a service, where visibility and uptime will be the key drivers of success. This partnership is a firm step in that direction, and it aligns completely with our vision of improving human health by leveraging the power and reach of the Internet of Things (IoT)."*

The first of the new **Dulas Beyond-Ready** fridges rolled off the assembly on 25 April 2022, with Libya being the first country to receive the offering. For more information visit [www.beyond.co.za](http://www.beyond.co.za) / [www.dulas.org.uk](http://www.dulas.org.uk)

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